



Delegate Programme

Thursday 19th October 2023
Wembley Stadium



X #EchelonConf23

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Welcome back!



I'm delighted to welcome you to Wembley Stadium today for the Echelon Conference 2023 – our biggest to date – and we have a fantastic event planned for you this year.

I'm very excited to have Professor Sir Jonathan Van Tam on board as the keynote speaker. It seems like a lifetime ago since his steady hand guided us through the dark days of the COVID pandemic and I'm looking forward to hearing his thoughts on the challenges of navigating through a complex crisis.

We have a packed agenda covering some of the key issues affecting the sector, including disrepair and decarbonisation delivery, and guiding you through forthcoming regulations and legislation including the new Procurement Bill and Social Housing (Regulation) Act.

These sessions will be delivered by a stellar line-up of speakers, and me, and there promises to be plenty of discussion and debate, as we as a sector continue to steer our way through an increasingly challenging landscape.

As always, we'd like the conference to be interactive and encourage you to ask questions to ensure that you get as much from the sessions as possible. We

will be running Slido polls throughout the day and will be finishing off with a Q&A fielded by our panel of housing sector experts.

The conference is followed by a drinks reception and dinner where we will be raising money through a raffle and auction for Herts Young Homeless – a charity very close to my heart.

We have some amazing prizes, very kindly donated by many of you here tonight, and I can't thank you enough for your generosity.

Hyh does a wonderful job working with young people to prevent them from becoming homeless, so please do dig deep this evening to support this fantastic charity.

I hope that you find today's conference useful in helping you to plan for the challenges that lie ahead and I look forward to catching up with you all.



Mathew Baxter,
Echelon Group CEO

A stylized black ink signature of Mathew Baxter.

Devonshires are delighted to be back again as the headline sponsor for this great event.

We continue to work very successfully with Echelon and Pretium delivering a range of asset management solutions for local authorities and registered providers across the UK.

The housing and constructions sectors continue to see the development of new and innovative models for delivering asset management services and this conference is a fantastic opportunity to share ideas, best practice and innovation with those colleagues on both the contractor and client side of asset management.

Keep an eye out for Kris Kelliher, Partner at Devonshires who specialises in commercial contracts, projects and public procurement and will be joining the discussion on New Procurement Regulations this year.

Mark London,
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Agenda

09.15 – 10.00	Registration, Refreshments and Exhibition – Bobby Moore Suite
10:00 – 10:15	Welcome and introduction to the day ahead - Bobby Moore Suite Mathew Baxter CEO, Echelon Group
10:15 – 11:00	Keynote 1: Navigation and communication in a complex crisis - Bobby Moore Suite Professor Sir Jonathan Van-Tam
11:00 – 11:45	Wellbeing in the workplace - Bobby Moore Suite Lucy Graley Executive Director, RHP Group, Paul Bridge, Clive Smith Foundation, Mathew Baxter CEO, Echelon Group
11:45 – 12:15	Break – Exhibition & Networking
12:15 – 13:00	Innovarium Sessions - Sharing Ideas, Best Practice and Innovation
	Innovarium 1a Greening our communities - Bobby Moore Suite Professor Alistair Griffiths Director of Science & Collections and RHS Executive Member, The Royal Horticultural Society, Peter Sharman Director of Sustainability and Corporate Governance, Mulalley, Joseph Hayes Business Development Manager, Axis
	Innovarium 1b Apprenticeships and succession planning: building a strong, diverse workforce - Arc 1 Elizabeth Obertelli Head of Communities & Social Value, Breyer Group, Christopher Selby Head of Marketing, Communications & External Affairs, CCATF, Kim Glasgow Apprenticeship & Early Careers Manager, Hyde Group
	Innovarium 1c The future of commercial models: reshaping the landscape - Arc 2 Vanessa Munden Strategic, Financial & Cost Consultant, Echelon Consultancy, John Cosgrove Senior Commercial Manager, Echelon Consultancy, Chris Liffen Consultant, Echelon Consultancy
13:00 – 14:30	Lunch – Exhibition & Networking
14:30 – 15:25	Keynote 2 – Procurement Bill – Are you ready for reform? (Discussion Panel) - Bobby Moore Suite Ursula Tebbet-Duffin Senior Policy Advisor, Cabinet Office, Rebecca Rees Head of Public Procurement, Trowers & Hamlin LLP, Kris Kelliher Partner, Devonshires, Andrew Millross Consultant, Anthony Collins, John Wallace Director of Procurement, Clarion Housing Group
15:30 – 16:15	Innovarium Sessions - Sharing Ideas, Best Practice and Innovation
	Innovarium 2a Ask the Experts: tackling disrepair - Bobby Moore Suite Sarah Willcox-Jones Property Consultant, More Than Words Consulting, Donna McCarthy Partner, Devonshires, Anna Robinson Lead Strategy Innovation & Data Partner, Silva Homes, Geoff Hunt Chartered Building Surveyor & Building Pathologist, Rebecca Reed Head of Insight & Development, Housing Ombudsman
	Innovarium 2b Social Housing (Regulation) Act: improving tenant engagement - Arc 1 Jenny Osbourne Chief Executive, Tpas, Sonji Nurse Tenant Representative, Hexagon Housing, Catherine Pickering Tenant Representative, RHP, Sharon Hunt Director of Projects and Procurement, Echelon Consultancy
	Innovarium 2c Delivering decarbonisation – Arc 2 Chris Saunders Equans, Matt Howells Decarbonisation Technical Manager, Kier Group, Jason Amos Framework Specialist, Pretium Frameworks, Thomas Beresford Head of Asset Planning, Home Group
16:15 – 16:45	Break – Exhibition & Networking
16:45 – 17:30	Ask the Experts Interactive Q&A session - Bobby Moore Suite Lucy Graley RHP Group, Joe Hayes Axis, Mark London Devonshires, Jenny Osbourne Tpas, Phil Pemberton Riverside, Sarah Willcox-Jones More Than Words Consulting
17:30 – 19:00	Exhibition and Drinks Reception
	Charity Dinner and Entertainment
19:00 – 19:15	Welcome by Host Dave Bibby
19:15 – 19:30	Presentation by Herts Young Homeless
19:30 – 23.00	Dinner with Entertainment from Hal Cruttenden, followed by Raffle and Charity Auction

Venue info



We're looking forward to welcoming you to the Echelon Conference on 19th October and hope that you are as excited as we are about our biggest event to date.

There are some extra security precautions in place at Wembley which we haven't had in previous years, so please read the information below carefully.

You will need to enter the stadium via the Club Wembley Reception, where the Echelon registration desk will be set up, before making your way up to the Bobby Moore Suite. On signing in with the Echelon team you will be given a

delegate badge and wristband, both of which must be worn at all times.

Please note that all attendees must carry photo ID and bag searches will be conducted by the Wembley security team.

If there are any changes in attendees from the names that were originally supplied we must be told in advance or entry to the conference may be denied. This is due to the strict security protocols in place at Wembley.

Join the venue wi-fi: Wembley Stadium

No password required.

Directions

Wembley is easily accessible by public transport.

There are two tube stations serving Wembley Stadium:

- Wembley Park Station (Jubilee and Metropolitan lines)
- Wembley Central Station (Bakerloo line)

And two overground rail stations:

- Wembley Stadium Station (Chiltern Railways)
- Wembley Central Station (London Overground, London Midland and Southern lines)

Wembley is also well-served by local buses, including the 18/N18, 83/N83, 92, 182, 206, 223, 297 and 483 serving routes across North West London and to and from Central London.

While it is preferred that you use public transport, where possible, parking is available at the stadium in the pink car park. This is a pay on departure car park and is 6/7 minutes away from the Main Club Wembley Reception entrance.

For more information on all travel options including directions for driving please visit - www.wembleystadium.com/plan-your-visit/getting-to-wembley

Dress Code: Business attire

Notice of photography and filming

Throughout the Conference there will be photography / filming and both may be used for Echelon promotion and publicity on our website and social media. By your attendance at the conference, you acknowledge that you have been informed and that you may be photographed / filmed or asked to comment as part of the release of promotional material. If you do not wish to be photographed / filmed as part of this event, you should inform Echelon staff immediately.

Sponsors

Headline sponsor

Devonshires is a law firm specialising in advising social housing providers of all kinds, including registered and unregistered, for-profit and non-profit, local authorities, and private registered providers. It employs over 280 staff to deliver a quality national service from its offices across England. Its experience ranges from providing strategic advice to executive boards to dealing with the routine legal work essential to the management and development of its client's property estates. Housing has been a principal area of Devonshires' business for over 50 years, and its market-leading position is recognised by both the Chambers UK and Legal 500 directories.



Dinner Sponsor

Established in 1995, Quality Heating Services Ltd (QHS) began as accredited installers and maintainers of domestic and commercial gas central heating systems. QHS now provides a full range of electrical installations, repairs, safety warning systems and EICRs, and installs dual fuel Smart meters, electric vehicle charge points, and other green technologies.



With Head Offices in High Wycombe in South Buckinghamshire, QHS has been providing gas installation, maintenance, LGSR and repair services and gas and electric meter installations to local authorities, housing associations and household utility companies for almost 30 years. Its reputation is founded on safety, successful partnerships, quality work and exemplary customer satisfaction.

Drinks Sponsor

Mulalley is a family-owned, award-winning contractor with a reputation as a dynamic organisation committed to exceeding clients' expectations.



Mulalley has delivered high quality regeneration and new-build projects throughout London and the South East of England for over 50 years and is always dedicated to the communities in which it works.

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required.

A big thank you to all of our sponsors for their support.

Arc Group London is an adaptable multidisciplinary company that prides itself on its direct delivery model. Arc's directly employed team of skilled operatives gives it the flexibility to ensure its clients' needs and expectations are managed effectively and efficiently. Arc is open, honest, and transparent in its working practices, and the Group is comprised of four disciplines:



- Property Services: Estate regeneration, building safety & decarbonisation.
- M&E/Site Temps: Personal delivery with in-house specialists.
- Capital Projects: Experts in construction knowledge, providing a turn-key solution for clients and their end-users.
- Waterproofing: Specialising in complex roof designs and landscaping, providing wonderful rooftop recreational areas.

Bell is currently one of the largest property services contractors in the UK, both in terms of its geographical coverage and its directly employed workforce. Bell provides services to over 350,000 properties each year.



Bell has been a family owned and operated company since 1988. Since then, the group has grown to offer a full spectrum of property services, including planned and project works in painting, roofing, flooring, passive and active Fire protection, kitchen and bathroom replacements, multi-disciplinary fabric upgrades, retrofit and energy services, disrepair works and response and void maintenance contracts, delivered by expert, directly employed teams across 37 branches.

Established in 1989, Checkmate Fire is the UK's leading passive fire protection specialist,



supplying a comprehensive range of third-party accredited survey, installation and compliance services to public and private sector organisations across the country. Delivering fire safety solutions to a multitude of sectors, including housing and asset management, Checkmate has extensive experience in making the UK's built environment more compliant.

Equans Places and Communities South



undertakes refurbishment, new-build and development across London and the south. Equans works with 75+ clients across 130 live sites and helps to refurbish more than 10,000 homes per year.

Equans nurtures long-term partnerships with its clients, working to understand and adapt to their priorities. Whether it's net-zero retrofit, building safety works, new-build construction, sustainable community regeneration or multi-site development, its strength is in its adaptability.

Equans community impact team collaborates with clients to contribute to the economic vitality of the local area, and its award-winning, in-house Retrofit Technical Solutions team offers turn-key solutions for clients on their net-zero journeys. Equans has helped implement domestic retrofit models for more than a decade; successfully delivering some of the UK's first Energiesprong, EnerPhit, and SHDF projects.

Sponsors

Established in 2002, Fortem provides specialist property solutions for the social



housing sector. Its highly trained teams deliver a range of internal and external repairs, high-quality voids, planned installations and gas services. Alongside its core day-to-day services, Fortem has extensive experience in decarbonisation, specialising in making homes more energy-efficient and helping clients to become zero carbon.

Fortem is proud to have a workforce who care about what they deliver. For Fortem, this isn't just a dedication to providing a high-quality service, but also a commitment to leaving a legacy in the communities that it works in.

For 50 years FPM has been delivering a range of high-quality services to the social housing sector. FPM is immensely proud of its heritage, and it employs more than 200 people in East Anglia and the South East. Everyday, FPM works in people's homes, neighbourhoods, and communities, impacting the lives of 100,000 customers.



FPM is a trusted partner of local authorities and housing associations across East Anglia and the South East, providing quality service and value. FPM delivers a range of services, including:

- Cyclical and Capital Works
- Responsive Repairs
- Voids
- Aid & Adaptations
- Decarbonisation retrofit services
- Electrical compliance

Gilmartins is a market leading 'SME', established in 1996 by CEO, Terry Gilmartin.



It is an expert in the delivery of high-quality responsive repairs, void refurbishments, and planned and compliance works. Gilmartins prides itself on working collaboratively with its clients, and our residents are at the heart of everything it does.

The Gunitite Group is a family-owned group consisting of Gunitite (Eastern) Ltd, Gunfire Ltd and Virtuscan Ltd.



Gunitite is an external refurbishment contractor specialising in cleaning and the repair and restoration of concrete, brick, and stone structures, with additional Infrastructure and Waterproofing divisions.

Gunfire offers Compartmentation Surveys, Passive Fire Protection and installation and maintenance of fire doors for new-build and refurbishment projects, backed by its Third-Party Accreditation.

Virtuscan provides 2D plans, 3D Models and 360° Tours to assist in work completion and documentation.

For over 30 years, Gunitite has built a reputation for successful project delivery. It prides itself on its client-focused approach, bespoke services and compliant products.

Ian Williams, a privately-owned property services company



founded in 1946, specialises in innovative painting, planned investment and repair services to the housing sector. Ian Williams has worked closely with Echelon for over 12 years and is proud to be a sponsor for this year's conference. This year's themes align with Ian Williams' passion for investing in people and processes to deliver high-quality, sustainable services to its customers and stakeholders.

As a member of AMIP and regular participant in sector debates, Ian Williams' supports Echelon's commitment to collaborative working within an asset management environment and its desire to provide solutions that drive sustainable improvements.

Kier Places offers a full range of property management services to clients in homes and workplaces throughout the UK.



The Kier Places team are experts at working in occupied properties to deliver maintenance, compliance, fire safety and refurbishment services, and they help build lasting local legacies in the communities they serve. Throughout the UK, Kier Places works in close partnership with housing associations, local authorities, and private landlords to deliver planned maintenance, responsive repairs, and fire safety contracts.

Strong operational delivery is underpinned by a dedicated customer experience strategy which ensures the needs of clients, residents, suppliers, and employees remains at the heart of all they do. Kier also develops and implements tailored social value plans for clients, leaving each community they work in better than it was before.

LIFE Build Solutions Limited is based in High Wycombe and undertakes new-build,



refurbishment and fit out projects in both the public and private sectors, including Education, Affordable Housing, Film Studios, Healthcare, Industrial, Ecclesiastical, Commercial, Student Accommodation, Hotels, Heritage Buildings, Art Galleries and general public works. Project values range from £1m through to £25m.

The company operates throughout Greater London (including City, West End and Mid-town), Northern Home Counties, Surrey, Sussex, Hampshire, M4 corridor and M40 corridor.

A big thank you to all of our sponsors for their support.

Northgate Vehicle Hire

NORTHGATE

Vehicle Hire

specialises in the hire of light commercial vehicles (LCVs) to businesses on flexible and minimum term contracts, giving customers the flexibility to manage vehicle needs without capital outlay or long-term commitments. With 68 UK locations and deals with the UK's leading van suppliers, Northgate can help you to build and flex your fleet. Alongside LCV and specialist vehicle rentals – which include servicing, maintenance, and breakdown cover – it also offers mobility solutions to help customers manage their fleets more effectively. Northgate can also provide expert consultative advice across all aspects of operating electric vehicles (EVs), helping customers with everything from choosing the right e-LCV to driver training and advice.

Drainage systems in a



building perform a key role, ensuring good sanitation, health and building fabric. Local authorities across the UK choose the A1 fire-rated, pre-assembled drainage systems PAM Building manufactures for their residential blocks. This is because its products are safe and sustainable by nature, made with 99% recycled materials and 100% recyclable at the end of their 70-year lifespan. Replacing these older systems using the best product on the market is an investment for future generations, something PAM Building is proud to put its name to. Together they make the world a better home.

Shellen is an established supplier and installer of fire doors and passive fire



safety solutions, with over 25 years' experience delivering to the public and private sectors. Shellen designs, manufactures, and tests its own range of high-performance products, and it's proud to deliver engineered solutions and exceed customer expectations. As a UKAS-accredited fire door manufacturer with its own labour to install, it's in a unique position to deliver fire door programmes. Its passive fire safety solutions limit the spread of fire and smoke, protect escape routes, and preserve structural integrity, while its expansive knowledge allows it to provide bespoke solutions to its customers.

Speakers

Jason Amos

Framework Specialist,
Pretium Frameworks

Jason, whose background is in building surveying, is an award-winning energy, sustainability, property, and development specialist, with 34 years' housing sector experience. As Framework Specialist for Pretium's GFP Decarbonisation Delivery frameworks he is now responsible for business development and onboarding, working closely with the GFP partners. He also supported with writing and developing the technical specifications for the frameworks, as well as on market engagement and was actively involved in launching them.

Over the past two years, as an energy property consultant, he has supported landlords to deliver over £70 million of energy improvements to their homes, via SHDF, LADS, HUGs, or ECO funding.



Thomas Beresford

Head of Asset Planning,
Home Group

Tom has been at Home Group for 11 years working across Finance, Operations and Asset Management. As a CIMA qualified accountant Tom has a keen focus on data and commercial analysis. In his current role as Head of Asset Planning, Tom and the team have updated Home Group's five-year strategic asset management approach. This includes developing an integrated approach to investment planning and retrofit works to enable Home Group to meet regulatory targets, including moving c14,000 homes from an EPC rating of D and below to EPC C or above. A key element of this is successful bids for SHDF Wave One and Two, totalling c£8.5m of funding to deliver works to 1,090 homes. Wave One saw the completion of 90 homes in Cumbria, delivering whole house retrofits benefitting customers and driving key learnings to guide future planning and the delivery of Wave Two.



Mathew Baxter

CEO, Echelon Group

Mathew, who founded Echelon in 2005 followed several years later by Pretium Frameworks and Echelon Improvement Partnerships, has over 25 years' experience in the development and delivery of asset management projects within the affordable housing sector, as a client, contractor and consultant. He takes an active project management role within each of the group's companies, blending his entrepreneurial flair for developing the businesses with maintaining an intimate knowledge of the issues facing the sector. Mathew has built a reputation for developing innovative delivery models and regularly goes out into the sector to share best practice.



Paul Bridge

Clive Smith Foundation

Paul Bridge has led housing and healthcare strategies for the last 30 years. His current role is as CEO for the Social Housing of Civitas Investment Management. CIM manages investment on behalf of investors across the world in assets beneficial to the community and the taxpayer with a very strong ESG dimension.

Paul is also the founder and Chairman of The Clive Smith Foundation (CSF), established to promote mental wellbeing and combat suicide across the housing sector and built environment industry.



John Cosgrove

Senior Commercial Manager, Echelon Consultancy

Skilled in commercial and partnership management within the maintenance/repairs and facilities sector, John has over 20 years of experience working with local authorities and registered social landlord clients. John leads on the commercial aspects of procurement projects, from scoping, through to mobilisation. His extensive experience in the commercial environment enables him to work closely with clients to gain an understanding of their commercial processes. John can provide advice and guidance on the commercial elements of contracts, developing cost models, specifications and KPIs, as well as technical and pricing documents.



Lucy Graley

Executive Director of Operations, RHP

Lucy has been at RHP since October 2018, where she originally joined as Executive Director of People and Business Services. In April 2022 she moved to lead the customer and operations part of RHP as Executive Director of Operations. Through this she is demonstrating how delivering great culture and people engagement can drive and deliver excellent business performance and customer service. She is a CIPD Fellow and has helped lead business change at Director level within the not-for-profit sector. Lucy has also worked for charities such as the Royal Horticultural Society and the Cystic Fibrosis Trust, plus in the professional sector at Grant Thornton. Lucy has also undertaken several voluntary positions including at Amnesty International, Governor at Holy Cross School and been a Trustee at London Cyrenians Housing Association.



Kim Glasgow

Apprenticeship & Early Careers Manager, Hyde Group

Kim models her work on three key aims: inclusivity, equality, and diversity. In her previous role as a construction skills manager, she supported candidates with a lack of access to employment or qualifications through person orientated pathways. Kim worked with contractors, local authorities, social value teams and community networks to support and steer candidates toward placements and professional qualifications, with 95% of candidates securing permanent employment. Kim's current role is more compliance led, monitoring apprentice experiences and delivery standards, and providing managers and apprentices with guidance. Kim has plans for a work experience programme and T-Levels which could act as an equitable pipeline for apprenticeships in the future.



Prof. Alistair Griffiths

Director of Science & Collections

Alistair loves gardening and leads the RHS's team of scientists to deliver scientific solutions for people, gardens, and nature.

He has a First and National Diploma in Horticulture, a Botany degree, and a PhD from the University of Reading. Before becoming a visiting Professor at Royal Holloway, he was Head Scientist of the Eden Project for 10 years.

Alistair has specialised in Sustainability and Health and Wellbeing in gardening. His ambition is to use horticultural science to build a healthy and resilient gardening community who can help tackle the climate and biodiversity crises.



Speakers

Joseph Hayes

Business Development Manager, Axis

Joseph has been with Axis since 2016 and previously worked as a primary school teacher. As a Business Development Manager, Joseph is responsible for engaging with RPs across the UK, contributing to industry discourse and informing the market of the ever-expanding suit of property services offered by Axis. Joseph's professional interests include sustainability, building safety, and mental health.



Sharon Hunt

Director of Projects and Procurement, Echelon Cosultancy

Sharon's diverse role sees her lead on multiple projects, in addition to project managing procurement activity and heading up Echelon's project management team.



She is responsible for the day-to-day management of the team, co-ordinating its workload and Echelon's project pipeline to ensure that resources are maximised and contracts are delivered within often challenging deadlines and timescales.

She has worked with a broad spectrum of clients, large and small, managing the procurement process, from project kick-off to mobilisation, and facilitating project-specific workshops, such as "Bidders Briefing Days," to establish the client's requirements for new contracts and to ensure that all key drivers are met.

Sharon is the lead for the group on resident engagement, including training and support for procurement activities, resident workshops and resident satisfaction initiatives.

Sharon also works with team members from our group company Pretium Frameworks Ltd to hand over procured frameworks ready for ongoing management.

She delivers training to housing providers and contractors, on topics including procurement and building safety.

Echelon Improvement Partnerships also falls under Sharon's remit and she is involved in running Echelon's disrepair industry subgroups, as well as supporting with the delivery of AMIP meetings and the annual Echelon Conference.

Matt Howells

Decarbonisation Technical Manager, Kier

Matt has over 30 years of experience in the construction industry, which started with a career in Architectural Design. Matt then moved into project management for Symonds Group and later into Facilities Management with Virgin Media and Mitie before entering the social housing sector as Operations Manager for Connaught in Wales.



After spending five years in New Zealand managing the property portfolio of Westpac Bank and SKYCITY Casino, Matt returned to the UK and the social housing sector, working for Connaught, Lovell Partnerships and more recently Mi-space where he became more closely involved in retrofit and decarbonisation. He now leads the Decarbonisation Team at Kier Places delivering decarbonisation projects to domestic and non-domestic buildings.

Geoff Hunt

Damp and Condensation
Mould Expert

Geoff is a Fellow of the RICS, trainer and expert witness building pathologist specialising in residential preacquisition surveys of period properties. Geoff is currently working with housing associations and local authorities to develop focused and effective condensation mould management strategies against a polarised media narrative that only the building fabric is the problem. He also lectures and publishes on residential defects and his years of experience of building surveying has culminated in "The Architectural Timeline," a unique graphic which plots the relationships between all the major elements and materials used in UK construction from the 15th century to the present day and the RICS book "residential building surveys".



Chris Liffen

Consultant, Echelon
Cosultancy

Chris has extensive expertise in supporting businesses to deliver continuous improvement, having spent 24 years working in the public sector and 16 years in the private sector. During his distinguished career he has delivered quality services to various Local Authorities and RSLs in both traditional and partnering forms of contract. He has experience in all aspects of contract delivery, from pricing to mobilisation and day-to-day delivery, as well as bid writing.



Kris Kelliher

Partner, Devonshires

Kris is a Partner in the Real Estate & Projects department. He has extensive experience negotiating, drafting, reviewing and reporting on all forms of commercial contracts.

He has acted on numerous Private Finance Initiative/Public Private Partnerships projects in the housing, care, health and education sectors. Kris also provides ongoing advice and assistance with numerous post-contract issues including variations, novations and complex contractual disputes.

Additionally, Kris advises on all aspects of public procurement law and practice and provides advice to a wide range of contracting authorities (including Local Authorities, Registered Providers and collaborative procurement vehicles) and private sector bidding consortiums and contractors on procurement matters.



Mark London

Head of the Construction,
Engineering &
Procurement Team,
Devonshires

Mark advises on all aspects of construction law with a particular emphasis on contentious work. Mark regularly acts for public bodies, housing developers, Local Authorities and contractors throughout the UK. He represents clients at adjudication, arbitration and in litigation in the Technology and Construction Court. Much of this work includes prosecuting or defending claims for time, quality and money. Mark is ranked as a leading construction lawyer and in the legal directories has been described as 'extremely knowledgeable and reassuringly experienced.' Mark is also described as 'vastly experienced, highly commercial, but rolls his sleeves up and gets stuck in on behalf of his clients whenever needed.'



Speakers

Donna McCarthy

Partner, Devonshires

Head of Housing Management and Property Litigation Donna has over 30 years' experience advising on all aspects of housing management law and practice. She acts for local authorities, registered providers, care providers and private landlords in complex litigation, including matters in the higher Courts and judicial review actions. She also advises on compliance with and representing clients on human rights, public law and Equality Act challenges, and has significant expertise in dealing with housing conditions claims, particularly relating to damp and mould.

Donna advises on complex housing management issues and reviews and drafts policy and procedure documentation and tenancy agreements. She also regularly advises on engagement with the Regulator of Social Housing, including compliance with the Consumer Standards and the impact of the shift to proactive consumer regulation. She has also advised social landlords on adverse determinations made by the Housing Ombudsman and grounds for review.



Vanessa Munden

Strategic Financial and Cost Consultant, Echelon Consultancy

Vanessa, who produces a range of commercial documentation to support Echelon's procurement projects, uses her strong analytical skills and background in finance to evaluate tenders and to ensure that contracts are delivering as intended. Through options appraisals she helps clients to drive service improvements, increase tenant satisfaction and to develop future options for service delivery. She manages annual and contract performance reviews to facilitate efficient commercial management of ongoing contracts and conducts commercial analysis including benchmarking of repairs and maintenance data. She has 25 years' experience in a variety of finance roles and an in-depth knowledge of process improvement and operational management.



Andrew Millross

Consultant, Anthony Collins

Andrew is a Consultant with Anthony Collins, specialising in procurement and construction. He joined the firm in 1997 after working in local government. He has written and edited the NHF procurement publications - The NHF Guide to the EU Procurement Rules and Procurement in Practice. He co-authored the NHF Contract Management Guide with Echelon (2nd edition, 2020).

Andrew is part of the Anthony Collins team helping housing providers with major contracts and frameworks for maintenance, servicing, planned improvements, new-build, materials supply, IT and professional services. He has written several briefings and regularly speaks at conferences on the new UK procurement rules.



Sonji Nurse

Tenant Representative, Hexagon Housing

Sonji has held several roles as Head of Operations in the legal, financial services and charity sectors. She is a highly accomplished executive with over two decades of experience in the private, non-profit and public sectors, and demonstrates expertise in strategic planning, operational leadership, change management and performance enhancement. Sonji has volunteered for a housing association for more than 10 years and actively participates in the Repairs Group and Strategic Core Group, providing valuable insight from the perspective of residents and the management of repairs contracts. She also participated in the procurement of the new responsive repairs contract that was awarded to Gilmartins.



Elizabeth Obertelli

Head of Communities and Social Value, Breyer Goup

Liz started her career at DWP where she developed sector-based pre-employment academies and helped to launch the National Employer and SME agenda for Jobcentreplus. In 2002, Liz was asked to design an employer-led pre-employment programme and employer consortium for the construction sector to address future skills needs. She commissioned numerous pilots aligned to major projects like The Shard, Westfields and The Olympics and was subsequently awarded The Freedom of the City of London. She is a member of the Construction Cross Industry Apprenticeship Taskforce working group.

Liz joined Breyer in 2019 to design and implement a company-wide social value strategy. She has since established the Breyer and RICS virtual QS academy, ensuring under-represented residents could access QS apprenticeships with LSBU. Liz grew up on London council estates and left school at 15 without qualifications. She regularly shares her career journey, encouraging more residents and students to explore opportunities within the sector.



Phil Pemberton

Director of Assets, The Riverside Group

Phil has extensive knowledge in Asset Management and has operated at a senior level in both the public and private sectors. Phil has a passion for innovation and has led on many projects implementing new technology, developing services and improving efficiency. Phil is a committee member of The Direct Works, the NHMF, and is also a steering group member of Proptech Innovators Network. In all these roles he supports best practice and collaboration with partners and suppliers from many different sectors. He is also an experienced non-executive director in the housing sector.



Catherine Pickering

Tenant Representative, RHP

Catherine has been a social housing tenant in South West London for seven years. During that time, she has been involved in several activities related to tenant engagement. She is also employed to assist individuals experiencing homelessness.



Jenny Osbourne

Chief Executive at Tpas

Jenny Osbourne is Chief Executive at Tpas – the tenant engagement experts – and has been in this role since 2014. Her previous role was Head of Corporate Services with specific responsibility for membership and governance.

Jenny is an English Graduate from Leeds University, and before working for Tpas, she worked for the Post Office on its management programme in the branch network. Jenny is also the Chair of Stockport Homes Group and is a board member of the National Federation of ALMOs. Jenny is passionate about the tenant engagement agenda and is a strong advocate for effective partnership working between tenants, providers, contractors and government.



Join the venue wi-fi:
Wembley Stadium

No password required.

Speakers

Rebecca Reed

Head of Insight and Development, Housing Ombudsman Service

Rebecca joined the Housing Ombudsman Service in November 2020. She comes from a complaints handling background. She worked in the police complaints field for over 15 years, starting off assessing complaints cases and managing a team of case handlers, before moving into leading the work to improve the police's own handling of complaints, which included conducting thematic investigations and intervention activity. She was responsible for the production of the annual police complaints statistics and in 2019, led a multi-functional team to design the data infrastructure for the new complaints system. She also led the team responsible for embedding the Statutory Guidance for the new complaints system with police complaints handlers.



Anna Robinson

Lead Strategy, Innovation & Data Partner, Silva Homes

Anna is the Lead Strategy, Innovation and Data Partner at Silva Homes (part of the Abri Group). Anna has worked at Silva Homes over the last four years on a range of projects including building safety and fire safety, design guides for new development, delivering a value for money repairs service and more recently focusing on issues of disrepair, damp, mould and condensation. Prior to working in housing, Anna worked for a unitary authority as the head of Strategy and Performance. Her current focus is optimising the use and understanding of data within the organisation to deliver service improvements.



Rebecca Rees

Partner and Head of Public Procurement, Trowers & Hamlin

Rebecca has been ranked among the world's leading government contracts lawyers (Who's Who Legal and Chambers and Partners). She has significant experience in advising clients in the public, private and third sectors on public procurement, subsidy control and building safety strategy issues and has played a significant role in the Transforming Public Procurement consultation and passage of the Procurement Bill through Parliament. She is also a Visiting Fellow at the Centre of Construction Law at Dickson Poon School of Law at Kings College London and is currently undertaking a PhD in public procurement.



Chris Saunders

Sustainability Manager, Equans

Chris has been with Equans for over 12 years. During his seven years in the bids department, he was responsible for many major bids including ECO, CESP, CERT and FIT tenders. Chris also worked in Strategic Partnerships and delivered decarbonisation focused partnerships, Energy Masterplans, and worked on public sector decarbonisation scheme projects. When he took accountability for the Equans national PAS2030 certification, he balanced several responsibilities, including establishing a directly employed Compliance Team before accepting a role as Sustainability Manager in 2023. Now, Chris manages the mobilisation and monitoring of PAS2035 project requirements, innovation, product development and business development, bid management and market research and analysis.



Christopher Selby

Head of Marketing,
Communications &
External Affairs, CCATF

Christopher began his career in international telecommunications working for British Telecom, AT&T and Infonet Services Corporation. In the late 90s, he was responsible for new technology products in Europe, Middle East and Africa (EMEA) region. In 2001 he began a new career providing consultancy services for people, personnel, training, and skills development. Now with over 15 years' experience in this area Christopher works with several organisations providing expertise and experience in the provision of skills, apprenticeships and training outcomes.

In addition to working for the Cross-Industry Construction Apprenticeship Task Force (CCATF), a consensus organisation that provides support, advice and guidance on skills related matters in the construction sector, he is also the General Manager of Youthbuild UK, a UK charity supporting disadvantaged young people into construction roles.



Ursula Tebbet-Duffin

Senior Policy Advisor,
International Agreements
team, International and
Reform Division,
Cabinet Office

Ursula's expertise centres on the procurement chapters of free trade agreements currently being negotiated by the UK and she also leads on the Division's international strategy which involves the international promotion of the Procurement Bill. Before joining the UK civil service, she worked in policy and political relations in the private and charity sectors, including for Clarion Housing.



Sir Jonathan Van-Tam

Senior Strategy Adviser in
Medicine, University of
Nottingham & Former
Deputy Chief Medical
Officer for England

Jonathan is a public health specialist, expert on respiratory viruses and pandemics and Pro Vice-Chancellor for Medicine & Health Sciences at the University of Nottingham. He has also worked for Public Health England, the World Health Organization, and the pharmaceutical and vaccine industries. Jonathan was seconded to the Department of Health and Social Care as Deputy Chief Medical Officer. He is well-known for his leadership during the COVID-19 pandemic, and for the acquisition and rollout of vaccines and antiviral drugs in the UK.

Jonathan received a knighthood from Her Majesty the Queen for services to public health, and he has also received the Royal Society's Attenborough Award and Lecture for outstanding public engagement in science.



Peter Sharman

Director of Sustainability
and Corporate
Governance, Mulalley

Peter is a Chartered Builder with over 40 years' experience in the construction industry. He is passionate about sustainability and has been instrumental in helping Mulalley achieve carbon neutrality for the last eight years. He oversees the company's Corporate Governance, ensuring continued BSI certifications across the portfolio of UKAS accredited ISO management systems, including ISO 9001, 14001, 45001 and 50001, and the most recent achievement being the ROSPA President's Award for 14 consecutive Golds. He was pleased to be a part of the AMIP group that helped create the 'From Surviving to Thriving' Regenerative Sustainability Report and is a keen advocate for innovation and sharing best practice.



Speakers

John Wallace

Director of Procurement,
Clarion



John joined Clarion in May 2021, having previously worked as Procurement Director for Metropolitan Thames Valley housing association. John began his career as a laboratory assistant before becoming a qualified Master Brewer. He then moved into procurement before working for one of the country's leading chilled food producers. In 2006 he joined the NHS, overseeing the growth and development of two regional procurement organisations before joining Anchor as Head of Procurement and Purchasing.

John holds a Master of Business Administration (MBA) from Nottingham Business School and is also a graduate of the Chartered Institute of Purchasing and Supply Management.

Sarah Willcox-Jones

Property Consultant, More
than Words Consulting



An experienced property and repairs consultant, with more than 15 years within the social housing and local authority sector, Sarah has a track record of transforming services to generate operational and financial improvements, whilst implementing new strategies for improving property and asset management. She transformed the repairs service at Lewisham Homes in preparation of it re-joining Lewisham Council, achieving a 24% increase in customer satisfaction over the previous 12 months, collected at quarter one of their tenant satisfaction measures.

Sarah has been the Chair of EIP's Disrepair - Prevention and Remediation - Group since formation and has provided advice to the Government's Department for Levelling Up, Housing and Communities on the practicalities of new damp and mould guidance and the introduction of Awaab's Law.

Q&A Slido

Question & Answer Session - Submit your questions via Slido

The conference rounds off with a Q&A, where you have the opportunity to put your questions about all things housing related, and the themes covered throughout the day, to our expert panel:

- Lucy Graley, Executive Director, RHP Group
- Joseph Hayes, Business Development Manager, Axis
- Mark London, Partner, Devonshires
- Jenny Osbourne, Chief Executive, Tpas
- Phil Pemberton, Director of Asset Strategy and Delivery, Riverside
- Sarah Wilcox-Jones, Property Consultant, More than Words Consulting

You can submit your questions for the panel and other speakers, throughout the day, via Slido. Please see below for instructions on how to participate.

- Join the venue wi-fi: **Wembley Stadium** (no password)
- Access Sli.do via your web browser (sli.do is the web address)
- Enter access code **#EchelonConf23**
- You can enter your name or remain anonymous – up to you
- There are two tabs – polls and questions... have a go!



Exhibitors



CLC Contractors is one of the leading property maintenance and refurbishment companies in the UK. With 14 branches nationwide, CLC delivers a local service backed by the strength and reliability of a large contractor, making it small enough to care, but big enough to cope. CLC has a reputation in delivering a high-quality service, reflected in its 75% client retention rate. With over 50 years' experience in the housing sector, CLC has become a trusted partner for its clients. CLC's directly employed teams guide clients through projects from start to finish across a range of services, from planned repairs and maintenance to decarbonisation and compliance works. Its operatives are DBC checked and experienced in overcoming the challenges associated with working in social housing.



Construction Youth Trust is a forward-thinking charity whose mission is to help young people reach their full potential and take their first steps towards a rewarding working life.



The Trust prepares young people for the world of work, supports them to build their skills and confidence and connects them with opportunities and employers aligned with their abilities and interests. It prioritises young people from disadvantaged backgrounds, under-represented groups and those facing significant barriers.

Working across London and North Kent, the Trust reached over 21,000 young people in 2022 and supported 554 young people to take their next steps into employment, education and training.

Founded 34 years ago, CLM Fireproofing are industry-leading experts in passive fire protection. CLM offers a range of services and prides itself on providing a quality service based on cutting-edge technical skills and an innovative spirit. CLM Fireproofing has successfully delivered major passive fire protection packages on some of the UK's most iconic buildings, and is committed to raising the bar on best practice standards for passive fireproofing, delivering excellent solutions and prioritising compliance.



Design Build Facades has carried out numerous fire safety projects under the Cladding Lot of the Fire Safety framework managed by Pretium on behalf of Hyde. It offers a total envelope design and build service to various sectors, including residential, health, education and commercial. Its replacement rainscreen cladding and windows can be installed to occupied buildings with minimal disruption and no need to decant. Design Build Facades has been working in the cladding sector for 25 years, and prides itself on its stellar reputation with no legacy of failed cladding and no litigation.



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required.

Established in 2005 by Group CEO Mathew Baxter Echelon is a procurement consultancy specialising in providing advice, support and training to public sector housing organisations across the UK, primarily in the field of asset management. Echelon supports organisations through all stages of the procurement process, with services tailored to individual requirements. It works collaboratively with clients, taking the time to understand their business and to find solutions that will improve service delivery.



Exhibitors

EIP, part of the Echelon Group, focuses on sharing best practice and industry knowledge, managing Echelon's social housing benchmarking club AMIP and a growing suite of sector subgroups focusing on areas such as disrepair and regenerative sustainability, as well as the annual Echelon Conference.



Global Technical Services (GTS) are industry leaders in fire safety and fire engineering, specialising in technical consultancy within the fire safety sector.



GTS provides a wealth of fire engineering knowledge to projects in the built environment and housing sectors, and its team come from a variety of backgrounds, including fire safety, firefighting, military, and infrastructure design and build.

With an ASFP award-winning fire engineering solution, the Fire Scrutineer records and assesses the fire safety of a project to demonstrate due diligence and provide evidential, auditable records for the O&M manuals. This ensures compliance with building regulations at every RIBA stage.

Gerda Security Products is the leading specialist manufacturer of high specification, multi-performance fire door sets and emergency access systems. Established for over 25 years, the company operates nationwide with manufacturing sites in Suffolk and the South East, regional offices in Manchester, and a Head Office in Mildenhall.



Gerda provides innovative and certified products and services for a range of sectors, with expertise in residential refurbishment and new build.

Pioneer of the secure Premises Information Box systems and evacuation alert systems enclosures, these products are now a legal fire safety requirement in residential buildings.

It invests in state-of-the-art production facilities, organic career growth and continuous development with a focus on future sustainability.

The Gunitite Group is a family-owned group consisting of Gunitite (Eastern) Ltd, Gunfire Ltd and Virtuscan Ltd.



Gunitite is an external refurbishment contractor specialising in cleaning and the repair and restoration of concrete, brick, and stone structures, with additional Infrastructure and Waterproofing divisions.

Gunfire offers Compartmentation Surveys, Passive Fire Protection and installation and maintenance of fire doors for new-build and refurbishment projects, backed by its Third-Party Accreditation.

Virtuscan provides 2D plans, 3D Models and 360° Tours to assist in work completion and documentation.

For over 30 years, Gunitite has built a reputation for successful project delivery. It prides itself on its client-focused approach, bespoke services and compliant products.

A big thank you to all of our exhibitors for their support.

Exhibitors



Herts Young Homeless is an independent charity established in 1998 to break the cycle of youth homelessness in Hertfordshire. HYH works primarily with 16 to 24-year-olds facing homelessness by providing education, advice and support.



Its vision is for every young person to have a safe home where they can grow and thrive. It focuses on three strategic areas:

- Prevention & Early Intervention
- Crisis Intervention
- Independent Living Support

In 2022/23, it supported 9,581 young people and their families through a variety of services including education in schools, mediation for families in conflict, its 18+ advice line and outreach support.

LFS (London Fire Solutions Limited), established in 2011, is a BM Trada Q Mark manufacturer of Fire Rated Door sets, FD30 & FD60 and Enhanced Security Door sets with fire performance and smoke control - security tested to PAS 24 and certified by the Secured By Design scheme.



LFS offers compliant and fully factory-finished door sets that meet customer specifications, manufacturing to its third-party accreditation scheme, BM Trada Q Mark.

LFS uses the latest in production technology to manufacture its fully assembled pre-hung door sets, and its customer focused approach ensures its clients receive great service, excellent quality and compliant products.

Langley is a leading provider in flat roof solutions, innovative roofing and waterproofing solutions for the built environment that have a lasting, positive impact on people, places, and the planet.



Langley's end-to-end approach works from design to consultancy to benefit residents and communities and encourage biodiversity. From unrivalled expertise in roofing and waterproofing solutions to environmental and urban regeneration solutions, its expert roof consultants are on hand to help, whatever the project.

Northgate Vehicle Hire specialises in the hire of light commercial vehicles (LCVs) to businesses on flexible and minimum term contracts, giving customers the flexibility to manage vehicle needs without capital outlay or long-term commitments.



With 68 UK locations and deals with the UK's leading van suppliers, Northgate can help you to build and flex your fleet. Alongside LCV and specialist vehicle rentals – which include servicing, maintenance, and breakdown cover – it also offers mobility solutions to help customers manage their fleets more effectively.

Northgate can also provide expert consultative advice across all aspects of operating electric vehicles (EVs), helping customers with everything from choosing the right e-LCV to driver training and advice.

Exhibitors

Earlier this year, Pretium's new Total Business Solutions

Framework was launched to streamline admin processes and orders for business supplies and services, saving time and reducing costs.

The sole provider on this framework is OfficeTeam – part of OT Group (OTG). As a leading provider of business services and workplace solutions, OTG has been a trusted supply chain partner for businesses across the nation for over 130 years.

The solution delivered by OTG includes stationery, furniture, managed print services, electronic records management, secure data destruction and much more. Support is also available for remote working solutions and home offices.

Deliveries are made nationally through a world-class operations and distribution network, with flexible options including scheduled and out-of-hours deliveries and carbon tracking on all orders. Clients can access hundreds of thousands of products from more than 10,000 suppliers – benchmarked against the market to ensure competitive pricing, through intuitive e-commerce platform, SmartPad.

OT GROUP

PiLON LTD is an award-winning contractor

specialising in the planned maintenance, compliance, and refurbishment of social housing assets. PiLON collaborates with Local Authorities and Housing Associations, and proudly services London, the Southeast, and the Midlands. With seven G15 housing associations as partners, its direct labour model drives outstanding delivery, achieving over 97.6% resident satisfaction. Utilising innovative technology, PiLON steers no access rate under 7% and ensures accurate data and streamlined processes, reducing client workload, and ensuring efficient results. PiLON is committed to positive impact and supports its team, community, and clients. Contact PiLON to explore how its passion and excellence can serve your community.

PI LON

Pretium Frameworks Ltd develops and manages specialist PCR 2015-compliant frameworks on behalf of contracting authorities operating in the public sector across the UK. Working with a variety of partner organisations it has created a suite of both single and multi-supplier frameworks covering construction and development services, building and fire safety, rooftop development, decarbonisation delivery, total disrepair solutions, business supplies, flexible fleet, materials supply and a range of consultancy services. They are practical, straightforward and easy to access and use, while offering a significant degree of flexibility to respond to local circumstances, logistical challenges and changing legislation.



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Exhibitors



Project Curv has designed a solution that integrates multiple high-performance, state-of-the-art technologies that seamlessly blend and complement one another to achieve maximum energy efficiency.



Within this range, Project Curv provides:

- High-efficiency glass & aluminium, wall & ceiling mountable infrared heating panels.
- Air sourced hot water cylinders with integrated compressor suitable for 1-to-5-bedroom properties.
- Integrated and on-roof solar system solutions with bespoke and pre-picked kits for domestic and commercial use, backed by the UK's leading solar panel distributor.
- Modular power storage systems up to 30.1kW to force charge overnight or save solar energy for later use.
- Domestic smart-app controlled electric vehicle chargers.

Its range can be utilised as a complete package or as individual products to help improve EPC & SAP Scores for housing developers & associations, as well as lowering energy bills for end-users and landlords.

Q-Bot replaces legacy construction techniques with smart digital processes, using robotics and AI to make it easier to inspect, maintain and upgrade buildings. Q-Bot's affordable and scalable solution to retrofit insulation to suspended floors incorporates a unique robotic device to apply insulation in situ. Fully BBA accredited and meeting relevant building regulations, Q-Bot's underfloor insulation provides better value, better performance, and avoids the hassle and disruption of alternatives. This method is more productive, accountable and safer. Q-Bot delivers societal impact through reducing energy usage and CO² emissions, reducing fuel poverty, providing affordable warmth, upskilling workers, and creating jobs.



Shellen is an established supplier and installer of fire doors and passive fire safety solutions, with over 25 years' experience delivering to the public and private sectors. Shellen designs, manufactures, and tests its own range of high-performance products, and it's proud to deliver engineered solutions and exceed customer expectations. As a UKAS-accredited fire door manufacturer with its own labour to install, it's in a unique position to deliver fire door programmes. Its passive fire safety solutions limit the spread of fire and smoke, protect escape routes, and preserve structural integrity, while its expansive knowledge allows it to provide bespoke solutions to its customers.



The Travis Perkins PLC Group provides an unparalleled supply chain and procurement service and is the largest distributor of building materials in the UK. The group is leading the industry towards net zero and is committed to ensuring that the products it sources are from the most ethical and sustainable suppliers.



Travis Perkins Managed Services is proud to have supported local employment and economic development, skills training, community engagement, and projects that have positively impacted the local environment.

At its core is a commitment to deliver exceptional service to its customers and their tenants, by ensuring that properties become homes to be proud of.

Comedian



Hal Cruttenden is one of the top touring stand up comedians working in the UK and Ireland today, as well as being a highly accomplished writer, presenter and actor.

He has hosted 'The Rugby's On' on BT Sport with Ugo Monye, as well as making several appearances on 'Live at the Apollo', 'Have I Got News For You', 'The Royal Variety Performance', 'Would I Lie To You', 'The One Show', 'The Great British Bake Off: An Extra Slice' and 'The Apprentice: You're Fired'.

Further TV credits include 'Richard Osman's House of Games', 'Mock the Week', 'Guessable', 'Celebrity Mastermind', 'Celebrity Chase', 'The Wright Stuff', 'Edinburgh Comedy Fest Live', 'The Melbourne Comedy Festival Gala', 'Just For Laughs Gala', and 'Celebrity Tipping Point' (ITV1). Hal also wrote and starred in his own sitcom, 'Hal' on Radio 4.

He's toured extensively in the UK and Ireland over the last 10 years, as well as taking shows to the Montreal, Melbourne, and New Zealand comedy festivals and he's recorded three stand up specials for Next Up - 'Tough Luvvie', 'Straight Outta Cruttenden' and 'Chubster'.

Due to popular demand, in 2023, Hal returned to the Edinburgh Fringe with his sold-out tour show 'It's Best You Hear It From Me' for a limited run.

As an actor he trained at the Central School of Speech and Drama, and has appeared in 'Shackleton', 'Eastenders', 'Touching Evil', 'Bramwell', 'Mrs Dalloway', 'Brexit', 'Making News' and 'Orwell A Celebration'.

Host



Dave Bibby is an actor, presenter, and multi-award-winning comedian. He has presented at music festivals, globally with Guinness World Records, was resident comedian at Yahoo Sport and has developed content for several major brands.

Dave has interviewed some of the biggest names in football from Harry Redknapp to Leah Williamson, and he also fronted the 2022 World Cup show 'On The Ball'.

He has featured in sitcoms, sketch, improv, and hidden camera shows for broadcasters such as Netflix, Comedy Central, BBC, and Channel 4. Dave is a regular on the comedy circuit and at festivals across the UK and loves nothing more than performing to a live audience.

Regenerative Sustainability

We were pleased to be engaged with AMIP's **Regenerative Sustainability Group** that led to creating the 'From Surviving to Thriving' Report, which will be featured at the conference. Mulalley has embraced some of the key learning points from this study to benefit the wellbeing of our employees.



Planning for the Future

Since we launched our **Management Trainee Programme**, Mulalley has welcomed over **150 trainees/apprentices to the business**. More than 25% of senior leaders at Mulalley have been graduates of the programme. Our strategy is to continuously place value on employee training and development and believe this leads to a skilled and committed workforce.



Carbon Neutral

We have maintained our **carbon neutral status for the eighth year in succession**, demonstrating our continued focus on our environmental and sustainability responsibilities. We have reduced our overall emissions in line with our carbon reduction plan and have offset over 11,500 tonnes of CO₂e supporting a number of certified global projects.



Social Value

Social Value has never been more important. Our ethos has been to take a whole business approach to Social Value and embed it from the very top to the bottom. Each area of our business is focused on supporting our social value outcomes by creating new job and apprenticeship opportunities, spending locally with SME's and supporting social enterprises and not for profits.



Sponsors of the Pre-Dinner Drinks Reception





QHS



**ELECTRIC & GAS COMPLIANCY
INSPECTIONS, INSTALLATIONS,
SERVICING & REPAIRS**



**QHS HELPS YOUR
ORGANISATION ACHIEVE 100%
COMPLIANCE BY PUTTING INTO
PRACTICE BEST PRACTICE**

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Gas Safe Registered

Electric

NICEIC Accredited

Solar PV

MCS Accredited

SMART

Dual Fuel Meters

LGSR's

Annual Safety Checks

EICR's

Electrical Checks

Charity Dinner Menu

Starter

Tomato Tarte Tatin (V) (VG)

Vegan pastry topped with beef tomatoes, aubergine caviar, red onion chutney, fiery rocket, and Baba Ghanoush with a herb dressing.

Main

Flat Iron Chicken (GF)

Flattened chicken breast served with a field mushroom sauce, Dutch cut sauté potatoes and root vegetables.

Dessert

Amalfi Lemon Tart (V)

Light sweet pastry filled with rich tangy lemon cream garnished with swish and textures of raspberry.



Charity Dinner



Today's conference will be followed by a dinner raising funds for Herts Young Homeless (hyh).

The evening will be hosted by presenter and comedian Dave Bibby, with a post-dinner comedy set from Hal Cruttenden, one of the top touring stand-up comedians working in the UK and Ireland today.

Hyh provides services to support children and vulnerable people who are homeless or at risk of becoming so. The charity is very close to the hearts of the Echelon team and our group CEO Mathew Baxter is a Trustee on its board.



This evening we will be hearing from a young person who has been supported by hyh about their experiences and will be raising money through a raffle and auction.

There are some fantastic prizes up for grabs/to bid for including:

- Three-course Michelin Dining Experience at Galvin La Chapelle
- Two tickets to see Taylor Swift in London 2024
- Tiger Moth Bi-Plane Experience

- Family ticket for Christmas at Kew plus parking and fairground vouchers
- Two-night stay at Carnoustie Golf Hotel & Spa
- Five- course tasting menu for two at Dans Le Noir
- Two theatre ticket vouchers for a West End show of choice
- Fortnum & Mason Hamper
- iPad
- 43-inch TV
- 12 Mile Helicopter Tour with Bubbly For Two
- Luton Hoo afternoon tea

There is also the chance to bag yourself a bottle of champagne in our Heads and Tails game. Just pop a £10 note in one of the silver envelopes on your table and hand it to one of our collection team to participate.

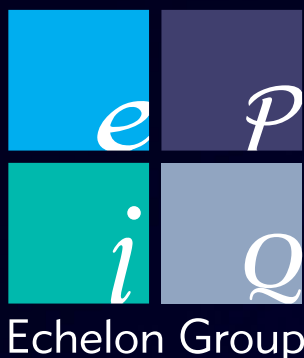
Please dig deep to help us support hyh this evening and many thanks to all of our donors for their very generous contributions.

Relive your highlights

You can relive your highlights from the Echelon Conference Dinner with the virtual disposable camera, POV.

Scan the QR code opposite, capture up to 25 event photos and find them in our virtual gallery for all to enjoy tomorrow. No download required. Get snapping!





The Echelon Group - working with you

Echelon Consultancy

A leading procurement consultancy specialising in providing advice, support and training to public sector housing organisations, primarily in the field of asset management. It supports organisations through all stages of the procurement process, with services tailored to individual requirements.



Pretium Frameworks Ltd

Develops and manages specialist PCR 2015-compliant frameworks on behalf of contracting authorities operating in the public sector, offering a different approach to existing frameworks and contract arrangements.




Echelon Improvement Partnerships


EIP focuses on sharing best practice and industry knowledge, managing Echelon's social housing benchmarking and networking club AMIP, and a growing suite of industry subgroups, as well as the Echelon Conference.





Find out more about our services via our websites and social media channels:

 echelonconsultancy.co.uk

 [@echelonltd](https://twitter.com/@echelonltd)

 Echelon Consultancy

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 Echelon Improvement Partnerships